

Breakfast at the Bar

Associate Training Program

Co-sponsored by KCMB A CLE Advisory Committee and the Kansas City Association of Legal Administrators

Location: Lantz Welch Education Center, KCMB A Headquarters,
1125 Grand Blvd., Ste. 400, Kansas City, MO 64106

Registration: 8:30 a.m. **Seminar:** 9 to 10 a.m.

Breakfast at the Bar was developed for associates to enhance their law firm and business skills. It consists of a series of six diverse programs, offered from September to April, designed to provide instruction on essential skills including self-promotion, time management, crisis management, delegation, office communication and business development. Instructors of this series consist of a unique partnership of attorneys, administrators and regional business consultants to provide associates a strong foundation for a successful legal career.

Planned and Moderated by:

Stacie L. Ferschweiler, *Polsinelli Shalton Flanigan Suelthaus, PC*





March 11: **Cross-Selling/Internal Marketing:
Building Business Utilizing Internal Resources**
1.2 CLE Hours in Missouri
Katherine Anastasio, Shughart Thompson & Kilroy, PC
David Seitter, Spencer Fane Britt & Browne, LLP

April 8: **Dealing with Difficult People**
1.2 CLE Hours in Missouri
Karen Glickstein, Shughart Thomson & Kilroy, PC
Mary Ortiz, St. Luke's Hospital Employee Assistance Program

Seminar Information

- **Payment** must accompany registration. KCMB A accepts cash, check or American Express, MasterCard or Visa.
- **Cancellations/No Shows:** Those who cancel at least 24 hours prior to the seminar will receive a credit voucher to use toward any KCMB A program for one year.
- **Special Needs:** If you need special accommodations, please contact KCMB A prior to the program date at (816) 474-4322.
- **Parking:** Parking is available at Standard Parking Garages at 12th & McGee and 1120 Oak or at Wall Street Towers Garage at 1112 Grand Blvd.

4 Ways to Register

-  Mail registration form with check or credit card information to KCMB A, 1125 Grand Blvd., Ste. 400, Kansas City, MO 64106.
-  Phone registration with credit card to KCMB A at (816) 474-4322.
-  Fax registration with credit card to KCMB A at (816) 474-0103.
-  Visit the CLE Registration page at www.kcmba.org to register on-line.

Breakfast at the Bar

Mar. 11, \$30 Apr. 8, \$30

E# 260

Registration Form

Name _____

Name to appear on badge _____

Firm _____

Firm Address _____

City _____

State _____ ZIP _____

Office Phone _____ Office Fax _____

● KCMB A members and potential members are faxed CLE notices as a service. To discontinue this service please call (816) 474-4322 ext. 313 ●

If Paying by Credit Card: Please print clearly American Express MasterCard VISA

Card No. _____ Exp. Date _____

Cardholder's Signature _____