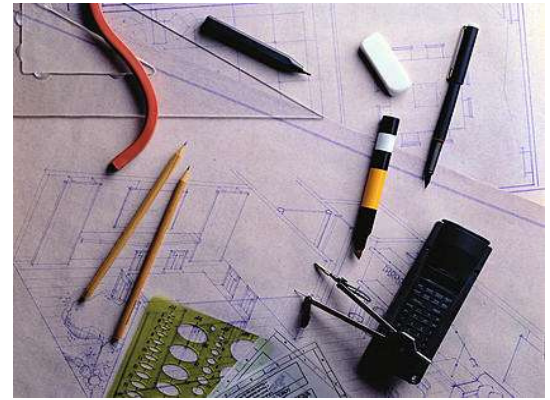


The Contractor's Perspective of the Typical Development Deal



Sponsored by the KCMBA Real Estate Law Committee
 Friday, May 9, 2008
 Lantz Welch Education Center, KCMBA Headquarters,
 1125 Grand Blvd., Suite 400, Kansas City, MO 64106
 Registration & Lunch: 11:30 a.m. Seminar: noon to 1:55 p.m.

2.0 CLE Hours in Missouri and 2.0 CLE Hour in Kansas (pending)
 Fees: \$30 for KCMBA Member \$55 for Non-member
 Moderator: **John L. Snyder**, Chair, KCMBA Real Estate Law Committee

This presentation will focus on the contractor's perspective of the typical development deal:

- Where's the money or whose equity is it really?
- What's in it for the contractor
- The value of your contract and your lawyer
- How the lender squirrels the deal
- When is a GMP not your maximum exposure (i.e., the trouble with early GMP's and incomplete drawings)
- New trends in the construction world and how that affects your project (Integrated Project Delivery, sustainability, LEAN construction, & BIM)

Speakers: **Casey S. Halsey**, *J.E. Dunn Construction Group*
Susan Linden McGreevy, *Husch Blackwell Sanders, LLC*

Seminar Information

- **Payment** must accompany registration. KCMBA accepts cash, check or American Express, MasterCard or VISA. No admission ticket or confirmation will be sent.
- **Cancellations/No Shows:** Those who cancel at least 24 hours prior to the seminar will receive a credit voucher to use toward any KCMBA program for one year.
- **Special Needs:** If you need special accommodations, please contact KCMBA prior to the program date at (816) 474-4322.
- **Parking:** Parking is available at Standard Parking Garages at 12th & McGee and 1120 Oak or at Wall Street Towers Garage at 1112 Grand Blvd.
- KCMBA members and potential members are faxed CLE notices as a service. To discontinue this service please call (816) 474-4322 ext. 313

Register Me!

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E#115

Name _____
 Name to appear on badge _____
 Firm _____
 Address _____
 City _____ State _____ ZIP _____
 Office Phone _____ Office Fax _____
 E-mail Address _____

- KCMBA Member \$30
- Non-Member \$55
- Materials only \$29.78

4 Ways to Register

- Mail registration form with check or credit card information to KCMBA, 1125 Grand Blvd., Ste. 400, Kansas City, MO 64106.
- Phone registration with credit card to KCMBA at (816) 474-4322.
- Fax registration with credit card to KCMBA at (816) 474-0103.
- Visit the CLE Registration page at www.kcmba.org to register on-line.

FEIN 43-0860985

If Paying by Credit Card: Please print clearly American Express MasterCard VISA

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