



## Handling Distressed Commercial Properties in 2009

September 29, 2009

Sponsored by the Real Estate Law Committee

Tuesday, September 29, 2009  
Lantz Welch Education Center  
KCMBA Headquarters  
1125 Grand Blvd, Suite 400,  
Kansas City, MO 64106



### Seminar Information

- **Payment** must accompany registration. KCMBA accepts cash, check or American Express, MasterCard or Visa. No admission ticket or confirmation will be sent.
- **Cancellations/No Shows:** Those who cancel at least 24 hours prior to the seminar will receive a credit voucher to use toward any KCMBA program for one year. No vouchers will be issued for "no shows" or for cancellations received less than 24 hours prior to the start of a CLE seminar. Registration fees cannot be refunded.
- **Special Needs:** If you need special accommodations, please contact KCMBA prior to the program date at (816) 474-4322.
- **Parking:** Parking is available at Standard Parking Garages at 12th & McGee and 1120 Oak or at Wall Street Towers Garage at 1112 Grand Blvd.

4.0 CLE Hours in Missouri and Kansas

Moderator: **Charles G. Renner**, *Husch Blackwell Sanders LLP*

9 a.m. Market Review: Retail, Office and Industrial

**Robert E. Marx**, *MRA, SRA Bliss Real Estate Valuation*

Mr. Marx will provide a summary of the current real estate market in the region with comparisons to previous time periods and he will also demonstrate trend lines as indicators for the future of our market.

9:50 Bankruptcy: Single Asset Provisions and Issues and Bankruptcy Sales

**Jonathan Margolies**, *McDowell, Rice, Smith & Buchanan PC*

Mr. Margolies will discuss insolvency matters from both the creditor's and debtor's perspectives as they relate to general bankruptcy analysis, single asset entity issues, and bankruptcy sales.

10:55 Foreclosures

**Allison Tanner**, *The Tanner Law Group LLC*

Ms. Tanner will discuss foreclosure law and procedure relevant to both Missouri and Kansas

11:45 Workouts and Restructuring

**Lon J. Brincks**, *The Katz Law Firm*

Mr. Brincks will offer a presentation on the relevant aspects of workouts and restructuring between real property owners and lenders. He will address relevant legal and practical issues related to the negotiations and structuring undertaken in workout proceedings.

12:35 p.m. Adjourn

- KCMBA Member \$99
- Non-member \$169
- Materials only \$29.78

Register  
Me!

### Handling Distressed Commercial Properties

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Name \_\_\_\_\_  
 Name to appear on badge \_\_\_\_\_  
 Firm \_\_\_\_\_  
 Address \_\_\_\_\_  
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 Office Phone \_\_\_\_\_ Office Fax \_\_\_\_\_  
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### 4 Ways to Register

- Mail registration form with check or credit card information to KCMBA, 1125 Grand Blvd., Ste. 400, Kansas City, MO 64106.
- Phone registration with credit card to KCMBA at (816) 474-4322.
- Fax registration with credit card to KCMBA at (816) 474-0103.
- Visit the CLE Registration page at [www.kcmba.org](http://www.kcmba.org) to register on-line.

FEIN 43-0860985

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